# Course GS-13 SOCIAL PSYCHOLOGY (45 contact hours)

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#### **Course Description**

Social Psychology will provide you with an introduction to the field of social psychology. Social psychology is a subfield of the science of psychology that focuses on the perceptions, thoughts, feelings, and behaviors of individuals and groups within a social context. This class will give you a broad overview of the major theories and findings within social psychology.

#### **Course Goals and Methodology**

- Demonstrate an understanding of the basic scientific method underlying social psychological research.
- Demonstrate a general knowledge of the major theories and current findings within each of the research topics covered this semester.
- Recognize and appreciate how basic theory and experimental findings apply to everyday situations.

Course time will be split among lecture, discussion, and in-class activities. Students are expected to keep up with the readings and assignments in order to be responsive in class when discussion is called for and to contribute to in-class activities.

| ТОРІС                                | CONTENT   |
|--------------------------------------|---|
| 1. Introduction to Social Psychology | What is Social Psychology? How does it<br>explain human behavior? In this chapter we<br>will take off from these questions to<br>introduce Social Psychology as a field, looking<br>at its methodological possibilities and most<br>sound findings.   |
| 2. The Social Self                   | What is the self? And how do we know our<br>selves? To tackle these two questions, we<br>will revise the contributions of the most<br>relevant theories in the field of self-<br>construction and self-evaluation.  |
| 3. Social Perception                 | How are our impressions formed? How do<br>first impressions work? Do we always<br>perceive the others consciously? Do we<br>control how we process information? We will<br>discuss how we "read" situations, people,<br>elaborating impressions that reach our<br>behaviors and our emotions. |
| First Exam                           |   |

# Syllabus

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| 4. Prejudice and Discrimination | When considering prejudice, we come across<br>with two other interrelated concepts:<br>stereotypes and discriminations. These three<br>constructs form a triad that are beneath the<br>process of intergroup conflict and contribute<br>to the creation of negative positions,<br>emotions, and behaviors of the ingroup. |
| 5. Close Relations              | What is love and how do we feel attracted to<br>others? In this section, we explore these and<br>more questions connected with love, need of<br>affiliation and intimacy. The topic includes  |
|                                 | comments on non-verbal communication linked to close relations.   |
| 6. Group dynamics               | What is a group? How do groups evolve?<br>How can we produce efficiently in teams?<br>We will explore the vast literature on<br>psychology of groups in the context of<br>community and organizations. It also<br>includes comments on how virtual teams<br>should be managed.  |
| Second Exam                     |   |

# Grading System (Evaluation)

Individual final mark in this course will be obtained by taking two non-cumulative, multiple-choice *tests*, and by designing a group dynamic game using a provided template. Exams will be based on lectures, in-class activities, and films/video clips. Tests are designed to gauge your understanding of the material, as well as your ability to analytically apply research findings to everyday situations. The *group dynamic game* will assess student's ability to create with professional guidelines on how to positively influence groups or workteams.

Each part will account as it follows:

- Tests: 50%
- Group dynamic game: 50%

# **Basic bibliography**

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